



REQUEST FOR PROPOSAL (RFP)
Leon County School Board
Purchasing Department

Release Date: December 9, 2015
 RFP No.: Cisco Voice and Data Hardware Materials, Maintenance and Installation Services
 RFP Title: ER352-2016
 Contact: Nancy Scott / scottn@leonschools.net
 Phone: 850-488-1206

The Leon County Board ("School Board") solicits your company to submit a proposal on the above referenced goods or services. All terms, specifications and conditions set forth in this request are incorporated by this reference into your response. This proposal must be submitted to The Leon County School Board, Purchasing Department, 3397 W. Tharpe St, Tallahassee, Florida 32303, no later than **2:00 p.m.** local time on **January 21, 2016** and plainly marked **RFP No. ER352-2016**. Proposals are due and will be opened at this time.

REQUIRED SUBMITTAL CHECKLIST - For each item below, insert bidder Authorized Agent initials verifying that forms are accurately completed, signed by an officer of the business and returned with the proposal.

- | | |
|--|--|
| <input type="checkbox"/> Bidder Acknowledgement Form | <input type="checkbox"/> Vendor Application (Exhibit B) |
| <input type="checkbox"/> Dispute Contact – pg. 6, item 22 | <input type="checkbox"/> Request for Taxpayer ID Number & Certification (Exhibit D) |
| <input type="checkbox"/> Bidder Qualifications - pg. 11, item C | <input type="checkbox"/> Customer Reference (Exhibit D) |
| <input type="checkbox"/> Bidder LAN Requirements – pg. 11, Item D | <input type="checkbox"/> Vendor Questionnaire (Exhibit E) |
| <input type="checkbox"/> Bidder VoIP Requirements – pg. 12, item E | <input type="checkbox"/> Drug Free Workplace Certification (Exhibit F) |
| <input type="checkbox"/> Warranty Information – Pg. 12, item G | <input type="checkbox"/> Certification Regarding Debarment (Exhibit G) |
| <input type="checkbox"/> Vendor Service Representative – page 12, item H | <input type="checkbox"/> Sworn Statement / Jessica Lunsford Act (Exhibit H) |
| <input type="checkbox"/> Cost Proposal Form – pg. 15 – 20 | |
| <input type="checkbox"/> (one (1) original & five (5) copies) | <input type="checkbox"/> Affidavit For Claiming Local Purchasing Preference (Exhibit I) |
| <input type="checkbox"/> Conflict Of Interest Certificate (Exhibit A) | <input type="checkbox"/> Schools & Libraries Division E-Rate Participant with LCSB (Exhibit K) |

THE FOLLOWING MUST BE COMPLETED, SIGNED AND RETURNED AS PART OF YOUR PROPOSAL.
PROPOSALS WILL NOT BE ACCEPTED WITHOUT THIS FORM, SIGNED BY AN AUTHORIZED AGENT OF THE BIDDER.

| | | |
|---|---------------------------------------|---------------------|
| Authorized Representative's Name/Title | Authorized Representative's Signature | Date |
| Company's Name | Telephone Number | FAX Number |
| Address | City | State Zip Code |
| Area Representative | Telephone Number | FAX Number |
| Federal Employer's Identification Number (FEIN) | Email | |

Signature of Authorized Officer/Agent: _____ Typed or Printed Name _____

*(Proposal **must** be signed by an officer or employee having authority to legally bind the bidder)*

I certify that I have not divulged, discussed, or compared this proposal with any other Proposers and have not colluded with any other proposer in the preparation of this proposal in order to gain an unfair advantage in the award of this contract. I acknowledge that all information contained herein is part of the public domain as defined in the Public Records Act, Chapter 119, F.S.

By signing and submitting this proposal I certify that I am authorized to sign this RFP for this vendor and further certify unconditional acceptance of the contents of this RFP, all Attachments, Worksheets, Appendices, Supplemental Materials, and the contents of any Addendum released hereto.

NO RESPONSE – I HEREBY SUBMIT THIS AS A "NO RESPONSE" FOR THE REASON(S) CHECKED BELOW

- | | | |
|--|--|--|
| <input type="checkbox"/> Remove our name from this bid list only | <input type="checkbox"/> Insufficient time to respond to the RFP | <input type="checkbox"/> Could not meet insurance requirements |
| <input type="checkbox"/> Our product schedule would not permit us to perform | <input type="checkbox"/> We do not offer the product or service requested. | <input type="checkbox"/> Could not meet specifications |
| <input type="checkbox"/> Keep our company on bid list for future bids | <input type="checkbox"/> Other _____ | |

TABLE OF CONTENTS

| | Page |
|---|-------------|
| Bidder Identification Label (affixed to submittal) | 3 |
| Section I: General Terms And Conditions | 4 |
| Dispute Resolution Contact | 6 |
| Section II: Licensure, Insurance and Liability | 7 |
| Section III: Goods and Services | 8 |
| Section IV: Bidder Requirements | 8 |
| Section V: Performance Requirements & Instruction To Bidders | 11 |
| Section VI: Questionnaire and Response | 13 |
| Cost Proposal Form | 15 - 20 |
| Conflict Of Interest Certificate | EXHIBIT A |
| Application for Vendor Status | EXHIBIT B |
| Request for Taxpayer ID Number & Certification | EXHIBIT C |
| Customer Reference Form | EXHIBIT D |
| Vendor Questionnaire | EXHIBIT E |
| Drug Free Workplace Certification | EXHIBIT F |
| Certification Regarding Debarment | EXHIBIT G |
| Sworn Statement / Jessica Lunsford Act | EXHIBIT H |
| Affidavit For Claiming Local Purchasing Preference | EXHIBIT I |
| Indemnification and Insurance Requirements | EXHIBIT J |
| Schools and Libraries Division E-Rate Participant with Leon County School Board | EXHIBIT K |
| Sample Contract for E-Rate Eligible Products or Services | EXHIBIT L |

BID IDENTIFICATION LABEL

NOTICE TO ALL BIDDERS: A label has been provided to properly identify your proposal. Place the proposal in a sealed envelope, type the name and address of the bidder on the label and affix the label to the front of the envelope.

The School Board Purchasing office is open from 8:00 a.m. - 5:00 p.m. Monday through Friday. If you are hand delivering a proposal, a Purchasing representative will be available to time/date stamp your submittal during these hours.

Cut out the label below and attach it to your envelope.

| | |
|--|---------------------------------|
| Sealed Bid – DO NOT OPEN | Sealed Bid – DO NOT OPEN |
| RFP Title: Cisco Voice and Data Hardware Materials, Maintenance and Installation Services | |
| RFP No.: ER351-2016 | |
| RFP Due: January 21, 2016 | |
| From: _____ | |
| Address: _____ _____ | |
| Deliver To: Leon County Schools Purchasing Department 3397 West Tharpe Street Tallahassee, Florida 32303 | |
| Sealed Bid – DO NOT OPEN | Sealed Bid – DO NOT OPEN |

I. GENERAL TERMS AND CONDITIONS

1. INTRODUCTION. The Leon County School District (the District) is soliciting proposals to establish a contract, at firm unit prices, for CISCO Voice and Data Hardware Materials, Maintenance and Installation Services, on an as needed basis, at all Leon County Schools and ancillary sites district wide. This contract may be utilized for eligible E-Rate services as delineated in the reference area of the SLD website <http://www.sl.universalservice.org/>.

2. SCHOOL BOARD CONTACT: All questions for additional information regarding this RFP must be directed to the designated Purchasing Agent noted on the title page.

All contact and requests for clarifications should be submitted via e-mail to: scott@leonschools.net no later than **January 6, 2016**. Responses will be distributed no later than **January 8, 2016**.

Prospective bidders shall not contact any member of the Leon County School Board, Superintendent or staff regarding this RFP prior to posting of the final tabulation and award recommendation on the website and in the Purchasing Office. Any such contact shall be cause for rejection of your proposal.

3. DEFINITIONS: The term "Bidder" as used within this Request for Proposal (RFP) refers to the person, company or organization responding to this RFP. The Bidder is responsible for understanding and complying with the terms and conditions herein. The term "School Board" refers to the School Board of Leon County, Florida.

4. BIDDER'S RESPONSIBILITY: It is the responsibility of the bidder to obtain all pages of the RFP package and all attachments thereto, together with any addenda to the RFP package that may be issued prior to the RFP due date. RFP package and addenda as well as general information can be found at www.leonschools.net/Page/4411.

Before submitting their proposal, each bidder is required to carefully examine the RFP specifications and to completely familiarize themselves with all of the terms and conditions that are contained within this request. Ignorance on the part of the bidder will in no way relieve them of any of the obligations and responsibilities which are a part of this RFP.

5. AWARD: In the event of contract award, this contract shall be awarded to the responsible and responsive bidder(s) whose proposal is determined to be the most advantageous to the District, taking into consideration price and other requirements as set forth in the RFP.

Low cost proposal is but one of the evaluation parameters and does not guarantee contract award. The awarded contractor(s) understands and agrees that the contract shall not be construed as an exclusive agreement and further agrees that the District may secure identical and/or similar services or products from other sources at any time in conjunction with or in replacement of the contractor's services.

Once proposals are evaluated, the Purchasing Department will post a Notice of Intent to Award by electronic posting at www.leonschools.net/Page/4411 on or about **February 1, 2016** for a period of 72 hours or three business days, whichever is later. Failure to file a protest within the time prescribed in section 120.57 (3) , Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

It is anticipated that a recommendation for award will be presented to the School Board for consideration at its **February 9, 2016** meeting.

6. ORIGINAL AND RENEWAL TERM: Unless otherwise indicated in the detailed specifications the award resulting from this RFP shall be in effect for three (3) years and will begin after School Board approval, **on or about July 1, 2016**. The award resulting from this RFP (or any portion thereof) has the option of being renewed for three (3) additional one (1)

year periods, or extended for a period up to 180 days beyond the term, including the final term, upon mutual agreement of both parties, under the same terms and conditions as the original award. The School Board, through its Purchasing Department, will, if considering a renewal or extension, request a letter of intent to renew or extend from one or more awardees, prior to the end of the current contract period. The awardees will be notified when the recommendation has been acted upon by The School Board. The Bidder agrees to these conditions by signing its proposal.

7. RESERVATION FOR REJECTION OR AWARD: The School Board reserves the right to reject any or all proposals, to waive irregularities or technicalities, and to request rebids. The School Board reserves the right to award on an individual item basis, any combination of items, total low bid or, if an alternate proposal is accepted, on such terms as are specified for the alternate proposal, whichever manner is in the best interest of the School Board.

8. CONTRACT: The submission of your proposal constitutes a firm offer by the bidder. Upon acceptance by the School Board, the Purchasing Department will issue a notice of award and purchase order(s) for any supplies, equipment and/or services as a result of this RFP. The RFP and the corresponding purchase order(s) will constitute the complete agreement between the successful bidder and the School Board. Unless otherwise stipulated in the RFP documents or agreed to in writing by both parties, no other contract documents shall be issued or accepted.

9. FIRM OFFER: Any proposal may be withdrawn until the date and time set for the opening of the proposals. Any proposal not so withdrawn shall constitute an irrevocable offer to provide the School Board the services/products set forth in this RFP. Such offer shall be held open for a period of sixty (60) days from RFP opening date or until one of the proposals has been awarded by the School Board.

10. CONFIDENTIALITY: Bidders shall be aware that all proposal are subject to public disclosure and will not be afforded confidentiality with the exception of "sealed" financial statements.

11. PUBLIC RECORDS LAW: Pursuant to Florida Statutes Chapter 119.071(1), proposals received as a result of this RFP will not become public record until thirty (30) days after the date of opening or until posting of a recommendation for award, whichever occurs first. Thereafter, all proposal documents or other materials submitted by all bidders in response to this RFP will be open for inspection by any person and in accordance with Chapter 119, Florida Statutes. To the extent a Bidder asserts any portion of its proposal is exempt or confidential from disclosure under Florida's public records, the burden shall be on the bidder to obtain a protective order from a jurisdictional court protecting such information from disclosure under Florida's public records laws and also timely provide a certified copy of such protective order to the School Board prior to the School Board's release of such information into the public domain.

12. USE OF OTHER CONTRACTS: The School Board reserve the right to utilize any other District contract, any State of Florida Contract, any contract awarded by any other City or County governmental agencies, any other School Board, any other Community College/State University system, any cooperative bid agreement, or to directly negotiate/purchase per School Board policy and/or State Board Rule 6A-1.012(6) in lieu of any offer received or award made as a result of this RFP, if it is in the best interest to do so. The School Board also reserves the right to separately bid any single order or to purchase any item on this RFP if it is in its best interest to do so.

13. JOINT-BIDDING, COOPERATIVE PURCHASING AGREEMENT: All bidders submitting a response to this RFP agree that such response also constitutes a bid to all State Agencies and Political Subdivisions of the State of Florida under the same conditions, for the same prices and for the same effective period as this bid, should the bidder(s) deem it in the

best interest of their business to do so. This agreement in no way restricts or interferes with any state agency or political subdivision of the State of Florida to rebid any or all items.

State agencies wishing to make purchases from this agreement are required to follow the provisions of s. 287.042(16) (a), F.S. This statute requires the Department of Management Services to determine that the requestor's use of the contract is cost-effective and in the best interest of the State.

Pursuant to their own governing laws, and subject to the agreement of the Contractor, other entities may be permitted to make purchases at the terms and conditions contained herein. Non-Customer purchases are independent of the agreement between Customer and Contractor, and Customer shall not be a party to any transaction between the Contractor and any other purchaser.

14. RFP PREPARATION COSTS: Neither the School Board nor its representatives shall be liable for any expenses incurred in connection with the preparation of a response to this RFP.

15. BID BONDS AND PERFORMANCE BONDS: Bid bonds, when required shall be submitted with the bid in the amount specified in the detailed specifications. Bid bonds will be returned to unsuccessful bidders. After Acceptance of a bid, the School Board will notify the successful bidder to submit a recorded payment and performance bond in the amount specified in the detailed specifications.

16. RFP OPENING AND FORM: Proposal openings will be public on the date and time specified on the Bidder's Acknowledgement Form. All Proposals received after the time indicated will be rejected as non-responsive and returned unopened to sender. Proposals by Email, fax, telegram, or verbally by telephone or in person will not be accepted.

17. CLARIFICATIONS AND INTERPRETATIONS: The School Board reserves the right to allow for clarification of questionable entries, and for the bidder to withdraw items with obvious mistakes. Any questions concerning terms, conditions or specifications will be directed to the designated Purchasing Agent referenced on the RFP Acknowledgement. Any ambiguities or inconsistencies shall be brought to the attention of the designated Purchasing Agent in writing at least seven workdays prior to the opening date of the proposal. Failure to do so, on the part of the bidder will constitute an acceptance by the bidder of consequent decision. An addendum to the RFP shall be issued and posted for those interpretations that may affect the eventual outcome of this RFP. It is the bidder's responsibility to assure the receipt of all addendum issued. No person is authorized to give oral interpretations of, or make oral changes to the RFP. Therefore oral statements given before the RFP opening date will not be binding. The School Board will consider no interpretations binding unless provided for by issuance of an addendum. Addenda will be made available at least five workdays prior to the opening date at <http://www.leonschools.net/Domain/195>. The bidder shall acknowledge receipt of all addenda by signing and enclosing said addenda with their proposal.

18. EVALUATION CRITERIA: Primary factors used to decide the award hereunder will be price, availability and responsiveness. Other factors that may be used in the evaluation of this RFP will be: (1.) administrative costs incurred by the School Board in association with the discharge of any subsequent award; (2.) alternative payment terms; (3.) Bidder's past performance. The School Board reserves the right to evaluate by lot, by partial lot, or by item, and to accept or reject any proposal in its entirety or in part, and to waive minor irregularities if the proposal is otherwise valid. In the event of a price extension error, the unit price will be accepted as correct. The School Board has sole discretion in determining testing and evaluation methods.

19. DEFAULT: In the event that the awarded bidder should breach this contract, the School Board reserves the right to seek all remedies in law and/or in equity.

20. FUNDING OUT/CANCELATION OR TERMINATION WITH OR WITHOUT CAUSE:

- A. WITH CAUSE:** In the event any of the provisions of the Contract are violated by the bidder, the Superintendent or designee shall give written notice to the bidder stating the deficiencies and unless the deficiencies are corrected within ten days, recommendation will be made to the School Board or its designee for immediate cancellation. Upon cancellation, hereunder the School Board may pursue any and all legal remedies as provided herein and by law. In the event that it is subsequently determined that a cancellation under this paragraph was incorrect, the termination shall be converted to a termination for convenience pursuant to the next paragraph.
- B. WITHOUT CAUSE:** The School Board or its designee reserves the right to terminate any contract resulting from this RFP at any time and for no reason whatsoever, upon giving 30 days prior written notice to the bidder. If the Contract should be terminated for convenience as provided herein, the School Board shall be relieved of all obligations under said Contract. The School Board or its designee shall only be required to pay to the successful bidder that amount of the Contract actually performed to the date of termination.
- C. FUNDING OUT:** Florida School Laws prohibit the School Board or its designee from creating obligations on anticipation of budgeted revenues from one fiscal year to another without year-to-year extension provisions in the contracts. It is necessary that fiscal funding out provisions be included in all RFPs in which the terms are for periods of longer than one year. Therefore, the following funding out provisions are an integral part of this RFP and must be agreed to by all bidders:

The School Board or its designee may, during the contract period, terminate or discontinue the items covered in this RFP for lack of appropriated funds upon the same terms and conditions. Such prior written notice will state:

1. That the lack of appropriated funds is the reason for termination, and
2. School Board agrees not to replace the equipment or services being terminated with equipment and services with functions similar to those performed by the equipment covered in this RFP from another vendor in the succeeding funding period.

"This written notification will thereafter release the School Board of Leon County, Florida of all further obligations in any way related to such equipment covered herein".

21. TIE BID: According to FS 287.087, tie bid preference shall be awarded to Bidders with Drug Free Work Place programs. Whenever two or more are equal with regard to price, quality, and service, a bid received from a business that certifies that it has implemented a Drug Free Work Place program shall be given preference in the award process. In the event both Bidders have a Drug Free Work Place, preference shall be awarded in the following order: Local Vendors as specified in School Board Policy 6450, SBE certified as specified in School Board Policy 6325. If both Bidders meet all requirements, according to standard purchasing practice, the Director of Purchasing will flip a coin to break the tie. Bidder's company name closest to the letter "A" will always be assigned heads in the coin toss.

22. DISPUTE: In case of any doubt or difference of opinion as to the items to be furnished hereunder, the decision of the School Board shall be final and binding on both parties. In the event a dispute occurs, or a clarification of contract terms becomes necessary, please indicate your company representative for arbitration proceedings.

Representative's Name: _____

Telephone Number: _____

Our School Board Representative will be:

Mr. Jeff Wahlen
Ausley & McMullen
(850) 224-9115

23. PROTESTING BID SPECIFICATIONS: Any person desiring to protest the conditions/specifications in this RFP or any Addenda thereto, shall file a written notice of protest within 72 hours after receipt of the RFP or Addendum and shall file a formal written protest within ten days after the date the notice of protest was filed. Saturdays, Sundays and legal holidays or days during which the School Board administration is closed shall be excluded in the computation of the 72 hour period. If the tenth calendar day falls on a Saturday, Sunday or legal holiday, the formal written protest must be received on or before 4:30 p.m. of the next calendar day that is not a Saturday, Sunday, legal holiday, or day during which the School Board administration is closed.

Failure to file a protest within the time prescribed in section 120.57 (3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes and School Board Policy 6320.02. Failure to follow any other requirements in the bid protest procedures established by the School Board of Leon County, Florida shall constitute a waiver of all protest rights.

24. PROTESTS TO CONTRACT AWARD: The School Board shall provide notice of a decision or intended decision concerning a solicitation, contract award, or exceptional purchase by electronic posting which can be accessed at the Purchasing Department's website at www.leonschools.net/Domain/195. Any person desiring to protest the intended decision shall file a written notice of protest, within 72 hours after the official posting in the Purchasing Department office of the Notice of Intent to Award concerning this RFP, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays, legal holidays and days during which the School Board administration is closed shall be excluded in the computation of the 72-hour period. If the tenth calendar day falls on a Saturday, Sunday or legal holiday, the formal written protest must be received on or before 4:30 p.m. of the next calendar day that is not a Saturday, Sunday, legal holiday or day during which the School Board administration is closed. Section 120.57(3) (b), Florida Statutes, states that "the formal written protest shall state with particularity the facts and law upon which the protest is based." Any person who files an action protesting an intended award shall post with the Purchasing Department, at the time of filing the formal written protest, a bond payable to the Leon County School Board consistent with F.A.C. Rule 28-110.005(2), and School Board Policy 6320.02. The bond shall be conditioned upon the payment of all costs which may be adjudged against protester in an Administrative hearing in which the action is brought and any subsequent appellate court proceeding. Failure to file a notice of protest within the time prescribed by Section 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and School Board Policy 6320.02.

25. GOVERNING LAW AND VENUE: All legal proceedings brought in connection with this contract shall only be brought in a state or federal court located in the state of Florida. Venue in state court shall be in Leon County, Florida. Venue in federal court shall be in the United States

District Court, Northern District of Florida, Tallahassee division. Each party hereby agrees to submit to the personal jurisdiction of these courts for any lawsuits filed there against such party arising under or in connection with this contract. In the event that a legal proceeding is brought for the enforcement of any term of the contract, or any right arising there from, the parties expressly waive their respective rights to have such action tried by jury trial and hereby consent to the use of non-jury trial for the adjudication of such suit. All questions concerning the validity, operation, interpretation, construction and enforcement of any terms, covenants or conditions of this contract shall in all respects be governed by and determined in accordance with the laws of the State of Florida without giving effect to the choice of law principles thereof and unless otherwise preempted by federal law.

26. COMPLIANCE WITH STATE/FEDERAL REGULATIONS: All contracts involving federal funds will contain certain provisions required by applicable sections of CFR 34, Section 80.36(l) and Part 85.510, Florida Statute 257.36, or Florida Administrative Code Chapter 1B. The bidder certifies by signing the proposal that the bidder and his/her principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in federally funded transactions and may, in certain instances, be required to provide a separate written certification to this effect.

During the term of any contract with the School Board, in the event of debarment, suspension, proposed debarment, declared ineligible or voluntarily excluded from participation in federally funded transactions, the Bidder shall immediately notify the Director of Purchasing, in writing. Bidders will also be required to provide access to records, which are directly pertinent to the contract and retain all required records for three (3) years after the School Board makes final payment.

For all contracts involving Federal funds in excess of \$10,000, the School Board reserves the right to terminate the contract for cause, as well as for convenience, by issuing a certified notice to the Bidder.

27. COMPLIANCE WITH SCHOOL CODE: Bidder agrees to comply with all sections of the Florida K-20 Education Code, Title XLVIII, Florida Statutes as it presently exists and further as it may be amended from time to time. Further, Contractor agrees that failure to comply with the Florida K-20 Education Code shall constitute a material breach of this Contract and may result in the termination of this Contract by the School Board.

28. NONDISCRIMINATION NOTIFICATION AND CONTACT INFORMATION: No person shall on the basis of gender, marital status, sexual orientation, race, religion, national origin, age, color, pregnancy or disability be denied employment, receipt of services, access to or participation in school activities or programs if qualified to receive such services, or otherwise be discriminated against or placed in a hostile environment in any educational program or activity including those receiving federal financial assistance, except as provided by law." No person shall deny equal access or a fair opportunity to meet to, or discriminate against, any group officially affiliated with the Boy Scouts of America, or any other youth group listed in Title 36 of the United States Code as a patriotic society.

A student or parent alleging discrimination as it relates to Section 504 of the Rehabilitation Act may contact:

Dr. Alan Cox, 504 Specialist
Leon County School District
2757 W. Pensacola Street, Tallahassee, FL 32304
(850) 487-7190 / cox@leonschools.net

29. SBDO PROGRAM: The School Board established the Small Business Development Office to support innovative race and gender neutral strategies to promote qualified small business participation as specified in School Board Policy 6325.

30. LOCAL PREFERENCE: This RFP is subject to the local preference provisions as specified in School Board Policy 6450.

31. FLORIDA PREFERENCE: This RFP is subject to §287.084 Florida Statutes, which requires, among other things, the following: "A vendor whose principal place of business is outside this state must accompany any written bid, proposal, or reply documents with a written opinion of an attorney at law licensed to practice law in that foreign state, as to the preferences, if any or none, granted by the law of that state to its own business entities whose principal places of business are in that foreign state in the letting of any or all public contracts." Any bidder, regardless of whether its principal place of business is located inside or outside of this state, who submits any written bid, proposal or reply documents is responsible for understanding and complying with the requirements of §287.084 Florida Statutes.

32. CHARTER SCHOOLS: Items or services awarded under this contract shall be made available to Charter Schools approved by the School Board. The School Board is not responsible or liable for purchases that may be made by Charter Schools.

II. LICENSURE, INSURANCE AND LIABILITY

1. OCCUPATIONAL LICENSE: The contractor shall be responsible for obtaining and maintaining throughout the contract period any required occupational license and other licenses required pursuant to the laws of Leon County, the City of Tallahassee, or the State of Florida.

2. WORKER'S COMPENSATION: Bidders shall obtain and maintain during the life of the contract Workers' Compensation Insurance in compliance with Chapter 440, Florida Statutes for all of his employees employed on the project. In case any work is sublet, bidder shall require subcontractors similarly to provide Workers' Compensation Insurance.

3. LIABILITY: Where bidders are required to enter or go onto School Board property to deliver materials, perform work or provide services as a result of a bid award, the bidder assumes full duty, obligation and expense of obtaining all necessary licenses, permits and insurance, and shall be fully responsible for its own negligent or willful acts or omissions.

4. INSURANCE AND INDEMNIFICATION: This General Condition is NOT subject to negotiation and any Bidder submitting a proposal that fails to accept these conditions will be rejected as "non-responsive", unless bidder is entitled to sovereign immunity by action of the Florida Legislature. The School Board agrees to be fully responsible for its acts of negligence, or its agents' acts of negligence when acting within the scope of their employment and agrees to be liable for any damages resulting from said negligence to the extent allowable pursuant to Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the School Board. Nothing herein shall be construed as consent by the School Board to be sued by third parties in any matter arising out of any contract. Bidder shall hold harmless and defend the School Board and its agents and employees from all suits and actions, including attorney's fees and all costs of litigation and judgments of any name and description arising out of or incidental to the performance of this contract or work performed there under. This provision shall also pertain to any claims brought against the School Board by an employee of the named Bidder, any Subcontractor, or anyone directly or indirectly employed by any of them. The bidder's obligation under this provision shall not be limited in any way by the agreed upon contract price as shown in this Contract or the bidder's limit of, or lack of, sufficient insurance protection.

5. RISK OF LOSS: The bidder assumes the following risks: (1.) all risks of loss or damage to all goods, work in process, materials and equipment until the delivery thereof as herein provided; (2.) all risks of loss or damage to third persons and their property until delivery of all goods as herein provided; (3.) all risks of loss or damage to any property received

by the bidder or held by the bidder or its suppliers for the account of the School Board, until such property has been delivered to the School Board; (4) all risks of loss or damage to any of the goods or part thereof rejected by the School Board, from the time of shipment thereof to bidder until redelivery thereof to the School Board.

7. PUBLIC ENTITY CRIMES: Pursuant to Florida Statute 287.133 a Bidder, person, or affiliate who has been placed on the convicted Vendors list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Florida State Statute, Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

8. PATENTS AND COPYRIGHTS: Bidders agree to indemnify and save harmless the School Board, its officers, employees, agents, or representatives using the goods specified herein from any loss, damage or injury arising out of a claim or suit at law or equity for actual or alleged infringement of letters of patent by reason of the buying, selling or using the goods supplied under this RFP, and will assume the defense of any and all suits and will pay all costs and expenses thereto.

9. AUDITS, RECORDS, AND RECORDS RETENTION: The School Board or its representative reserves the right to inspect and/or audit all the Bidder's documents and records as they pertain to the products and services delivered under this agreement. Such rights will be exercised with notice to the bidder to determine compliance with and performance of the terms, conditions and specifications on all matters, rights and duties, and obligations established by this agreement. Documents/records in any form shall be open to the School Board's representative and may include but are not limited to all correspondence, ordering, payment, inspection and receiving records, and contracts or sub-contracts that directly or indirectly pertain to the transactions between the School Board and the Bidder.

- A. To establish and maintain books, records, and documents (including electronic storage media) in accordance with generally accepted accounting procedures and practices, which sufficiently and properly reflect all revenues and expenditures of funds provided by the School Board under this contract.
- B. To retain all contractor records, financial records, supporting documents, statistical records, and any other documents (including electronic storage media) pertinent to this contract for a period of five (5) years after termination of the contract, or if an audit has been initiated and audit findings have not been resolved at the end of five (5) years, the records shall be retained until resolution of the audit findings or any litigation which may be based on the terms of this contract.
- C. Upon completion or termination of the contract and at the request of the School Board, the Contractor will cooperate with the School Board to facilitate the duplication and transfer of any said records or documents during the required retention period as specified in paragraph 1 above.
- D. To assure that these records shall be subject at all reasonable times to inspection, review, or audit by Federal, state, or other personnel duly authorized by the School Board.
- E. Persons duly authorized by the School Board and Federal auditors, pursuant to Title 45, Code of Federal Regulations, Part 92.36 (I) (10), and Title 34, Section 80.36(i), shall have full access to and the right to examine any of provider's contract and related

records and documents, regardless of the form in which kept, at all reasonable times for as long as records are retained.

- F. To include these aforementioned audit and record keeping requirements in all approved subcontracts and assignments.

III. GOODS AND SERVICES

1. WARRANTY: All goods and services furnished by the bidder, relating to and pursuant to this RFP will be warranted to meet or exceed the Specifications contained herein. In the event of breach, the bidder will take all necessary action, at bidder's expense, to correct such breach in the most expeditious manner possible.

2. PRICING: All pricing submitted will include all packaging, handling, shipping charges and delivery to any point within Leon County, Florida to a secure area or inside delivery. **The School Board is exempt and does not pay Federal Excise and State of Florida sales taxes.**

3. PRICE ESCALATION: In the event of unforeseen circumstances that directly impact the pricing and/or servicing of this contract, the School Board reserves the right to negotiate the established bid price with the contractor at any time during the duration of this contract after completion of the initial contract term. Price negotiations will be at the sole discretion of the School Board.

The School Board may consider pricing increases of the bid item(s) if the following conditions occur:

- A. There is a verifiable price increase of the bid item(s) to the contract supplier.
- B. The contractor submits to the School Board, in writing, notification of price increases.
- C. The price increase shall be comparable to documented manufacturers' or distributors' price changes or changes in industry related indices.
- D. The contractor shall submit the above information to the Director of Purchasing thirty (30) calendar days prior to the effective date of the price increase. Requests for price increases may only be made after the first term of the contract.

When the contractor complies with the abovementioned conditions, the Director of Purchasing will review the information to determine if it is in the best interest of the School Board to adjust the pricing on the products bid, in conjunction with the contractor's effective date of price increase. The School Board reserves the right to deny any requests for price increases. The contractor must receive written notification from the Director of Purchasing that the School Board is in acceptance of the new prices before processing any orders with the new costs.

4. QUANTITIES: Quantities listed in the RFP are estimates provided for bidder information purposes only. No guarantee is given or implied as to the exact quantities, which will be purchased from this RFP. The School Board reserves the right to increase or decrease all estimated quantities during the term of this contract or to delete any item or items as it deems appropriate, without affecting the RFP pricing or the terms and conditions of the RFP.

5. MOST FAVORED CUSTOMER STATUS: The awarded bidder shall afford the School Board the most favored customer status for all items herein. Accordingly, if during the term of this contract, the contractor offers more favorable promotional or contract pricing to another entity for the same specification with similar quantities and conditions, the price under this contract shall be immediately reduced to the lower price. Additionally, if a current state of Florida contract, or other viable piggy-back contract contains more favorable pricing for the same specification with similar quantities and conditions, the contractor will be afforded an opportunity to adjust its contract price to match that of

the state of Florida contract. Should the contractor decline, LCSB reserves the right to purchase the item(s) from the state of Florida or alternate piggy-back contract.

6. TERMS OF PAYMENT / INVOICING: The normal terms of payment will be Net 30 Days from receipt and acceptance of goods or services and contractor's invoice. Itemized invoices, each bearing the Purchase Order Number must be mailed on the day of shipment. Invoicing subject to cash discounts will be mailed on the day that they are dated.

7. PURCHASING CARDS: The School Board may choose to use a "Purchasing Card" for ordering of goods and materials or payment of invoices under this contract. The bidder, by submitting a proposal, agrees to accept this manner of payment and may not add additional handling charges or service fees to purchases made with the School Board's Purchasing Card(s). Refusal to accept this condition may cause the proposal to be declared non-responsive, or result in revocation of the contract, if already awarded. No third party payment, i.e. Pay pal will be considered

8. TRANSPORTATION AND TITLE: (1) Title to the goods will pass to the School Board upon receipt and acceptance at the destination indicated herein. Until acceptance, the Bidder retains the sole insurable interest in the goods. (2) The shipper will prepay all transportation charges. The School Board will not accept collect freight charges. (3) No premium carriers will be used for the School Board's account without prior written consent of the Director of Purchasing.

IV. BIDDER REQUIREMENTS

1. REFERENCES: Each Bidder is required to submit a list of three (3) customer references using the format on the attached "Customer Reference Form" Exhibit D. The Bidder must be the prime contractor for each customer/contract referenced. All references shall be for work performed over the last year at commercial, multi-residential developments and/or institutional complexes for contracts of comparable size. Newly formed companies, corporations, joint ventures; etc. may use an incorporator as a referenced entity. At least one contract/customer shall have been serviced for a minimum of one year. Failure to provide verifiable references may result in the bidder not being considered for award. Unsatisfactory references may result in the bidder not being considered for award.

2. LEVEL 2 SCREENING REQUIREMENTS: The following provisions, which implement the requirements of School Board Policy 8475, Florida Statute Sections 1012.315, 1012.32, 1012.465 (Jessica Lunsford Act), 1012.467 and 1012.468 are included as additional terms and conditions of the contract.

Finger Printing and Background Check:

The bidder/contractor agrees to comply with all requirements of School Board Policy 8475 and Florida Statute Sections 1012.315, 1012.32, 1012.465 (Jessica Lunsford Act), 1012.467 and 1012.468 by certifying that any/all employees have completed the mandatory background screenings as required by the referenced policy and statutes and shall provide the School Board with proof of compliance. These certifications will be provided to the Leon County School Board, Safety & Security Department in advance of the Bidder/contractor providing any/all services as required herein. The Bidder/contractor will bear the cost of acquiring the background screening required and any/all fees imposed by the Florida Department of Law Enforcement and or the School Board to maintain the fingerprints provided with respect to Bidder/contractor and its employees. Contractor agrees to indemnify and hold harmless the School Board, its officers, agents and employees from any liability in the form of physical injury, death, or property damage resulting from the Contractor's failure to comply with the requirements of these cited policies and statutes. The Bidder/contractor will follow procedures for obtaining employees background screening as established by the Leon County School Board, Safety & Security Department.

Where: Leon County School Board –Safety & Security
Department
2757 W. Pensacola St.
Tallahassee, Florida 32304

When: Monday-Friday
8:00 a.m. – 5:00 p.m.

Point of Contact: Donald Kimbler @ 850-487-7293

LCSB Policy 8475 is subject to review and change. As a provision of this contract, if awarded, any changes made to this policy will automatically become a part of and be incorporated in this contract. It is the responsibility of the awardee(s) to be aware of any changes that may occur.

3. RECIPROCITY OF FLORIDA SCHOOL I.D. BADGES: If contractor has a Level II clearance registered with another Florida School Board, they may be able to obtain a Leon County School Board vendor I.D. badge. Contractor should check with the Safety & Security Department Fingerprint Services office to verify clearance and obtain a vendor I.D. badge.

4. IDENTIFICATION: All personnel employed by the bidder, including any subcontractor and subcontractor's employees when applicable, shall display at all times an identification badge which shall include the employee's name, the employer's name and either a physical description or a photograph of the employee. Employees without proper identification shall not be permitted to work under the terms of this Agreement.

5. CONTACT WITH STUDENTS: No employees or independent contractors, material men, suppliers or anyone involved in any manner with projects resulting from this proposal shall have direct or indirect contact with students at project sites. A violation of this provision shall result in immediate termination of the offender and issuance of a trespass notice from the School Board. Bidder/Proposer shall be responsible for insuring compliance by all employees, independent contractors and sub-contractors or other persons involved in any manner with projects resulting from this proposal.

6. WEAPONS AND FIREARMS: The School Board prohibits any contractor from possessing, storing, making, or using a weapon, including a concealed weapon, on School Board property and any setting that is under the control and supervision of the School Board as specified in School Board Policy 7217. Violations will be subject to the immediate termination of the contract.

7. SMOKING AND TOBACCO PRODUCTS: Smoking and the use of tobacco products are prohibited on school property, including all buildings and grounds. A fine of \$500.00 may be assessed for the first offense and termination of the Agreement may be imposed for any second or additional offense.

8. ATTIRE: Proper attire shall be worn at all times.

- A. Shirts shall be worn awhile on school property at all times. (No tank tops or undershirts will be permitted).
- B. Clothing displaying nudity, obscene language, obscene symbols or pro-drug slogans is prohibited.
- C. Proper shoes to insure the individual's safety shall be worn at all times.

9. INSPECTIONS AND TESTING: The School Board will have the right to inspect and test any of the goods or services covered by this RFP. All goods or services are subject to the School Board's inspection and approval upon arrival or completion. If rejected, goods will be held for disposal at the bidder's risk. Such inspection, or the waiver thereof, however, will not relieve the bidder from full responsibility for furnishing goods or services conforming to the requirements of this RFP or the RFP Specifications, and will not prejudice any claim, right, or privilege the School Board may have because of the use of defective or unsatisfactory goods or service. All deficiencies noted by the School Board will be submitted to the contractor for correction within ten (10) calendar days after submission of deficiencies to the contractor. An additional inspection of the goods or service may be conducted to insure corrective action was taken.

10. STOP WORK ORDER: The School Board may at any time, by written notice to the Bidder stop all or any part of the work for this contract award. Upon receiving such notice, the bidder will take all reasonable steps to minimize additional costs during the period of work stoppage. The School Board may subsequently either cancel the stop work order resulting in an equitable adjustment in the delivery schedule and/or the price, or terminate the work in accordance with the provisions of the RFP terms and conditions.

- A. Materials or work are not in conformance with applicable codes, standards, School Board specifications and/or accepted practices.
- B. The contractor's activities result in damage to School board property.
- C. The contractor's activities interfere with the normal operation of the facility.
- D. Contractor's personnel are not properly licensed to perform the work or as it pertains to school facilities, the contractor's personnel have not received their Level II background clearances.
- E. Any other condition, situation, or circumstance, which in the opinion of the School Board Authorized Representative would be a detriment to the best interests of the School Board if allowed to persist.

11. SAFETY: The bidder shall be responsible for instructing their employees in all safety measures. All equipment used by the bidder shall be free from defects or wear that may in any way constitute a hazard to any person or persons on School Board property. At no time shall equipment be operated without guards, shields, or other manufactures recommended safety accessories in place and functioning as intended by the manufacturer. All current OSHA safety standards shall be reinforced including, but not limited to, the following rules:

- A. All OSHA and Federal required safety equipment shall be installed and functioning on all equipment.

- B. All equipment shall be in sound working condition and must meet all OSHA Safety Standards. All workers shall be aware of and trained in the operation of all safety equipment required for this project.
- C. The Bidder shall ensure that employees are equipped with proper safety items such as glasses, hard hats, gloves, etc.
- D. All incidents on campus involving School Board property or personnel shall be reported to the Director of Maintenance Services Department and the Campus Administrator immediately upon occurrence.
- E. All debris shall be removed to an environmentally approved landfill or recycling center.

12. EMERGENCIES: In any emergency affecting the safety of persons and property, the awarded contractor shall act immediately to prevent threatened damage, injury or loss. Any emergency must be reported to an authorized School Board representative immediately and no later than twenty-four (24) hours from the time that the emergency is discovered by the contractor

13. DAMAGE TO SCHOOL BOARD OWNED PROPERTY: Any damage to property, equipment, grounds, buildings, etc. that is caused by the awarded contractor will be reported to the School Board within twenty-four (24) hours of discovery. The awarded contractor will have ten (10) working days after report to present its written response to the claimed damages. The awarded contractor, upon approval by an authorized School Board representative, may make repairs that are deemed within its capability. The School Board reserves the right to make immediate repairs to correct damages that are safety hazards or that pose a detrimental effect to the School Board's operations. Costs of any replacement or repairs made by the School Board for damages caused by the awarded contractor shall be deducted from any monies due to the contractor. This shall not prevent the School Board from seeking damages should replacement/repair costs exceed the amount of monies owed to the awarded contractor. When requested, Bidder shall cooperate with any ongoing School Board investigation involving personal injury, economic loss or damage to The School Board's facilities or personal property therein.

14. SUBCONTRACTING: The awarded contractor(s) shall be the primary service provider(s) and shall perform all requested inspections and repairs. Subcontracting for these base services is not allowed.

- A. The School Board, for work where the contractor(s) are requested to perform additional services, may allow subcontracting.
- B. Any work or service to be performed by a subcontractor must have the prior approval of the School Board. The School Board reserves the right to reject any subcontractor. Rejection of any subcontractor shall not entitle the contractor to adjustment of bid prices. The contractor shall inform the School Board Authorized Representative prior to scheduling any subcontractor's visit to any School Board facility.
- C. Failure by the contractor to have a subcontractor approved by the School Board will not relieve the contractor of the responsibility to meet, comply with, and fulfill all of the terms and conditions of this Agreement.

- D. The contractor(s) shall be held fully responsible and liable for the supervision and performance of all work performed by subcontractors. The School Board shall not be responsible for resolution of disputes between the Bidder and any subcontractor.
- E. The personnel of all subcontractors shall meet all of the requirements as stated herein to include, but not limited to LCSB Policy 2.021 and the Jessica Lunsford Act.

15. ON-CAMPUS DIRECTIVES

- A. Upon arrival and departure onto any School Board school campus, the contractor's employees shall enter their company information into the School Log Book provided in the Administrative office of each campus.
- B. Contractor shall strictly limit its operations to the designated work areas and shall not permit any employees to enter any other portions of School Board property without School Board's expressed prior written consent.
- C. All employees shall enter and leave School Board facilities only through the ingress and egress points designated, from time to time, by The School Board.
- D. The contractor shall be responsible for the removal of all trash and debris occasioned by this contract. Failure to adhere to this requirement will result in the costs of the performance of this work by others being charged to the contractor.
- E. Any existing surface or subsurface improvements, including, but not limited to, pavements, curbs, sidewalks, pipes, utilities, footings, structures, trees and shrubbery, not indicated in the contract documents to be removed or altered, shall be protected by contractor from damage during the prosecution of any project. Any such improvements so damaged shall be restored by contractor to condition at least equal to that existing at the time of contractor's commencement of any project.
- F. Proper safety barricades, protective, and covering devices shall be used to divert traffic and protect personnel. Normal safety signs, necessary lighting and temporary fencing/barricades around work areas shall be installed and maintained in accordance with OSHA requirements while the work is in progress. Materials must be secured in accordance with OSHA regulations when not in use.

16. BIDDER ACCESSIBILITY: The successful bidder shall provide a liable and responsible representative to be accessible by a Leon County toll free local telephone call during regular business hours. Local off-hours answering service for emergencies shall be available for bidder notification twenty-four (24) hours a day, seven (7) days per week, all year, including holidays.

17. CONTACT PERSON: The successful Bidder shall be notified of the name and phone number of the School Board contact person. Only the School Board contact person may authorize changes to the scope of work.

V. Performance Requirements & Instruction To Bidders

- A. INTENT:** The District will enter into a time and materials service agreement with a supplier(s) to provide CISCO Voice and Data Hardware Materials, Maintenance and Installation Services on an as needed basis district wide. The District has been purchasing and has standardized on CISCO equipment for many years. In an effort to maintain continuity of design the District wishes to continue this standard and as a result is issuing this RFP for CISCO equipment only. The initial term of the agreement will be for three (3) years with an option to renew for three (3) additional one year periods. The agreement's first term will be effective after School Board approval on or about **July 1, 2016**.
- B. E-RATE PROGRAM:** The District participates in the Universal Service Program, otherwise referred to as the E-Rate program created as part of the Federal Telecommunications Act of 1996, headed by the Schools and Libraries Division. This program is designed to ensure that all eligible schools and libraries in the United States have affordable access to modern telecommunications and information services. All or part of the services you provide under this contract may qualify for the E-Rate program.

Supplier must acquire or have acquired a "**Service Provider Information Number**" (**SPIN**) from the Schools and Libraries Division (SLD) of the Universal Service Administrative Company. For further information go to the SLD website: www.sl.universalservice.org

- C. BIDDER QUALIFICATIONS:** Bidders are required to furnish a company profile sheet to include contact person, address, phone number, brief statement of interest and qualifications, years in business, number of employees, number of technicians and a listing of current multi-year contracts of similar size and scope. Bidders may be required to furnish evidence in writing that they maintain a permanent place of business and have adequate equipment, finances and personnel to perform the services of this contract. Further, bidder may be required to provide proof that they are the authorized dealers and can provide necessary warranties, as appropriate, for the items they propose to furnish.
- Documentation of the following must be included with the company profile:**
1. The individual proposed to be in charge of the work shall be licensed to do data communications work in the State of Florida, and shall hold a valid Florida Low Voltage and State Alarm Contractor I license.
 2. The awarded contractor(s) shall have a minimum of five (5) years' experience as a data communication contractor for commercial, industrial, and institutional customers, and shall present documentation confirming that experience.
 3. The awarded contractor(s) shall be able to man the project during normal working hours, Monday through Friday 8:00 a.m. to 5:00 p.m. with the following personnel: One (1) Foreman and one (1) Technician.
- D. BIDDER LAN REQUIREMENTS:** The following requirements apply to the LAN products/services specified in this RFP.
- Documentation of the following must be included in the bid packet:**
1. Bidder must hold Cisco Gold Certification, Cisco Advanced Routing & Switching certification, Cisco Advanced Wireless Lan and Master Security Specialization certifications.
 - a. **Cisco Gold Certified Partner** - The Gold Certified Partner designation offers the highest level of branding, economic incentives, and differentiation as a reward for loyalty to Cisco, for capabilities in providing value-added services, and for a commitment to customer success.
 - b. **Cisco Master Partner** - These specialization awards recognize an elite group of channel partners with the most in-depth technology skills and a proven record of accomplishment of customer success in selling, deploying, and supporting sophisticated Cisco solutions.
 - c. **Cisco Customer Satisfaction Excellence** - Customer Satisfaction Excellence is the highest distinction a partner can achieve within the Cisco Channel Partner Program. Partners who achieve this quarterly honor are identifiable by the "Gold Star" distinction in the Cisco Partner Locator tool. Partner Locator users can search for all partners who currently hold the quarterly Cisco Customer Satisfaction Excellence award by using the advanced search functionality.
 2. Bidder must have a local engineer that holds a valid Cisco certification of CCNP or greater and have a minimum of one (1) of each of the following Cisco CCIE's on Staff: Routing and Switching, Security and Wireless. CCIE track specializations may be held by any combination of staff, i.e. one individual holding all CCIE specializations.
 3. Bidder must have a certified Project Management Professional (PMP) on staff to be utilized as needed.
 4. Bidder must provide experience resumes, certifications and licenses of the employees proposed to do the work.
 5. Bidder must maintain a local office, defined as within the geographic boundaries of Leon County, Florida.

6. Bidder must be able to respond to any “emergency” warranty/repair work within two (2) hours of request for service.
 7. Bidder must provide a minimum of three (3) School Board references within the State of Florida. (Exhibit D.)
 8. Bidder must have documented experience of no less than five (5) years in LAN design, implementation and support.
- E. BIDDER VoIP REQUIREMENTS:** The following requirements apply to the IP telephony products/services as specified in this RFP. **Documentation of the following must be included with the RFP packet:**
1. Bidder must hold a Cisco Master UC Specialization certification.
 2. Bidder must have a local engineer that holds a valid Cisco certification of CCVP or greater and have a minimum of one (1) Cisco Voice CCIE on staff. CCIE track specialization may be held by any combination of staff, i.e. one individual holding all CCIE specializations.
 3. Bidder must have documented experience in installing and integrating Cisco IP Contact Center products to provide call center type functionality.
 4. Bidder must have documented experience in the deployment of large, (greater than 10 sites), VoIP implementations with a centralized deployment model using Cisco UC products.
- F. PRODUCT REQUIREMENTS:** It is expected that:
1. All equipment will be new and still in sealed boxes from Cisco. No refurbished, used, reconditioned or “grey market” equipment will be accepted.
 2. All equipment will come with a Cisco warranty and eligible for Cisco Smart Net.
 3. All software will be the most current version released at the time of purchase.
- G. WARRANTIES:** A minimum one (1) year warranty shall apply to all contractor furnished and installed parts, materials, supplies, and/or equipment excluding wiring. Wiring, both copper and fiber, will carry a five (5) year warranty. The warranty shall cover the cost of any and all parts, materials, supplies, and/or equipment as well as related labor required to return the system to its proper working condition. **Your proposal should clearly acknowledge your warranty policy period, exclusions and acceptable warranty repair rate.**
- H. VENDOR SERVICE REPRESENTATIVE:** The bidder must submit with his proposal the name, address, phone number and fax number of the person(s) to be contacted for questions, the placement of an order and/or the coordination of services.
- I. EVALUATION CRITERIA:** Primary factors used to decide the award hereunder will be the qualifications/certifications of the firm and personnel proposed to do the work and cost proposal. Other factors that may be used in the evaluation of this RFP will be: (1) administrative costs incurred by the School District in association with the discharge of any subsequent award; (2) alternative payment terms; (3) Bidder’s past performance. The School District reserves the right to evaluate by lot, by partial lot, or by item, and to accept or reject any proposal in its entirety or in part, and to waive minor irregularities if the proposal is otherwise valid. In the event of a price extension error, the unit price will be accepted as correct. The School District has sole discretion in determining testing and evaluation methods. The School District may consider in conjunction to any award hereunder, those products, services and, prices available to them through contracts from state, federal, and local government agencies or other school districts within the State of Florida.

| EVALUATION CRITERIA | ASSIGNED POINTS | SCORE |
|---|-----------------|-------|
| CRITERION 1: Qualifications of the Firm, strength, viability and continuity | + 0 - 25 | |
| CRITERION 2: Qualifications of the personnel ; Local presence/support/service levels | + 0 - 20 | |
| CRITERION 3: Previous experience of LCSB with vendor | + 0 - 15 | |
| CRITERION 4: Cost Proposal | + 0 - 40 | |
| TOTAL SCORE | | |
| Ranking: | | |

VI. QUESTIONNAIRE AND RESPONSE

- A. **PROPOSAL REQUIREMENTS:** Bidders must submit **one (1) original and five (5) copies** of their completed proposal. All proposals submitted in response to this RFP shall become the property of the District. Proposals should be sealed and mailed or hand delivered to:

Leon County Schools, Purchasing Department
Attn: Nancy Scott
3397 West Tharpe St.
Tallahassee, Florida, 32303

Proposals should not be excessively long or submitted in an elaborate format that includes expensive binders or graphics. Each page of the proposal should state the name of the bidder, the RFP number, and the page number. The District may request additional data or material to support proposals.

If any director, officer, employee, agent or other representative of a bidder, including any other parties that may be involved in a joint venture or a consortium with the bidder, makes, from and after the date of issuance of this RFP, any representation or solicitation to any member of the School Board or any official, employee or agent of the District, with the exception of, June Kail, Director of Purchasing with respect to the bidder's response or any other bidder's response, the District shall be entitled to reject that respondent's proposal. A representation for the purposes of this requirement can be considered to be anything said or written to any school board member, official, employee or agent which provides information advancing the interests of a proposal.

- B. **PROPOSAL ORGANIZATION:** Your proposal is to be organized and submitted in the exact format as listed below:

1. Bidder Acknowledgement form (Page 1)
2. Bid Identification Label affixed to your submittal (Page 2)
3. Dispute Resolution Contact (pg. 6, item 22)
4. Occupational/Business Licenses (pg. 7, Section II, item 1)
5. Company profile sheet to include contact person, address, phone number, brief statement of interest and qualifications, years in business, number of employees, number of technicians and a listing of current multi-year contracts of similar size and scope. (pg. 11, item C)
6. Experience Resume's, certifications and licenses of the employees proposed to do the work. (pg. 11, Item C)
7. Proof of all Cisco certifications per the specifications of this RFP (pg. 11 & 12, items D & E)
8. Company's warranty policy (pg. 12, item G)
9. Vendor Service Representative (pg. 12, item H)
10. Cost Proposal Form (pg. 15-16)
11. Conflict of Interest Certificate (Exhibit A)
12. Application for Vendor Status (Exhibit B)
13. Request for Taxpayer ID Number & Certification (Exhibit C)
14. Customer Reference Form (Exhibit D)
15. Vendor Questionnaire (Exhibit E)
16. Drug Free Workplace Verification Form (Exhibit F)
17. Certification Regarding Debarment (Exhibit G)
18. Sworn Statement (Exhibit H)
19. Affidavit for Claiming Local Purchasing Preference (Exhibit I)
20. Schools and Libraries Division Participation Certification (Exhibit K)

- C. **DOCUMENTATION:** Bidder **must include in their proposal** all documentation that will be used during the course of this agreement. **Bidder in all cases shall be in a position to assure a timely completion of service to the District.** Bidder will be asked to commit to an acceptable response and turn-around time as a performance parameter to this agreement. Bidder will be audited during the contract to confirm that performance commitments are being met.

D. IMPLEMENTATION SCHEDULE: The estimated schedule for selecting and awarding this contract:

| | |
|--|-----------------------|
| Mailing/Posting of Request for Proposals | December 9, 2015 |
| Submission of Questions by Proposers | January 6, 2016 |
| Distribution of Responses to Questions | January 8, 2016 |
| Opening of Proposals | January 21, 2016 |
| <i>(Proposals due no later than 2:00 p.m.)</i> | |
| Evaluation of Proposals | January 21 – 29, 2016 |
| Recommendation to School Board for Award | February 1, 2016 |
| School Board Consideration Date | February 9, 2016 |
| Contract Inception Date | July 1, 2016 |

**THIS DOCUMENT IS CONTINUED ON THE NEXT PAGE
THE REMAINDER OF THIS PAGE IS DELIBERATELY LEFT BLANK**



Cost Proposal Form

RFP No. ER352-20161 – Cisco Voice and Data Hardware Materials, Maintenance and Installation Services

Vendor Acknowledgment and Approval

I certify that this bid is made without prior understanding, agreement or connection with any corporation, firm, or person submitting a bid for the same materials, supplies or equipment, and in all respects fair and without collusion or fraud. The following information, including an authorized representative signature is required to be submitted with your bid in order to be considered for evaluation and award. The person signing below acknowledges and agrees with all proposed information as submitted and has the authorization of the said company to enter into a contractual agreement with the School Board of Leon County for the purposes as proposed and as described herein. Please print and sign below where required.

| | | | |
|---|--|---------------------|-------------------|
| _____ Authorized Representative's Name/Title | _____ Authorized Representative's Signature | _____ Date | |
| _____ Company's Name | _____ Telephone Number | _____ FAX Number | |
| _____ Address | _____ City | _____ State | _____ Zip Code |
| _____ Area Representative | _____ Telephone Number | _____ FAX Number | |

Bidders must submit one (1) original and five (5) copies of their completed proposal for this RFP.
An electronic copy of the Cost Proposal Form in Excel format can be found on the
LCSB Purchasing Department website: <http://www.leonschools.net/Page/4411>.

| ITEM # | CISCO MFR PART # | DESCRIPTION | Price/Each |
|--------|-------------------|--|------------|
| 1. | AIR-CAP1702I-A-K9 | 802.11ac CAP; 3x3:2SS; Int Ant; A Reg Domain | \$ |
| 2. | AIR-CAP2702E-A-K | 802.11ac CAP w/CleanAir; 3x4:3SS; Ext Ant; A Reg Domain | \$ |
| 3. | AIR-CAP2702I-A-K9 | 802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; A Reg Domain | \$ |
| 4. | AIR-CAP3702I-A-K9 | 802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; A Reg Domain | \$ |
| 5. | AIR-CAP3702E-A-K9 | 802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Ext Ant; A Reg Domain | \$ |
| 6. | AIR-CT5508-12-K9 | Cisco 5508 Series Wireless Controller for up to 12 APs | \$ |
| 7. | AIR-CT5508-25-K9 | Cisco 5508 Series Wireless Controller for up to 25 Aps | \$ |
| 8. | AIR-CT5508-50-K9 | 5508 Series Controller for up to 50 Aps | \$ |
| 9. | AIR-CT5508-HA-K9 | Cisco 5508 Series Wireless Controller for High Availability | \$ |
| 10. | AIR-PWR-5500-AC | Cisco 5500 Series Wireless Controller Redundant Power Supply | \$ |
| 11. | AIR-PWR-ADTR-NA= | Power Adapter for Office Extend AP600 - North America | \$ |

| ITEM # | CISCO MFR PART # | DESCRIPTION | Price/Each |
|--------|--------------------|--|------------|
| 12. | AIR-PWR-B= | PwrSply:100-240VAC,48VDC:AP1130,1140,1240,1260,1300,3500 | \$ |
| 13. | AIR-PWR-ST-LT-R3P= | 1520 Series Street Light Power Tap, 4 ft. | \$ |
| 14. | AIR-PWRINJ1500-2= | 1520 Series Power Injector | \$ |
| 15. | AIR-PWRINJ5= | Power Injector (802.3af) for AP 1600, 2600 and 3600 w/o mod | \$ |
| 16. | ASA5525-FPWR-K9 | ASA 5525-X with FirePOWER Services, 8GE, AC, 3DES/AES, SSD | \$ |
| 17. | BE7M-M4-K9 | Cisco Business Edition 7000M Svr (M4), Export Restricted SW | \$ |
| 18. | C1-CISCO4321/K9 | Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB) | \$ |
| 19. | C1-CISCO4331/K9 | Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB) | \$ |
| 20. | C1AUPISR4320SK9 | Cisco ONE Advanced UC Perpetual License ISR 4321 | \$ |
| 21. | C1AUPISR4330SK9 | Cisco ONE Advanced UC Perpetual License ISR 4331 | \$ |
| 22. | CP-7821-K9= | Cisco UC Phone 7821 | \$ |
| 23. | CP-7841-K9= | Cisco UC Phone 7841 | \$ |
| 24. | CP-8811-K9= | Cisco IP Phone 8811 Series | \$ |
| 25. | CP-8831-K9= | Cisco 8831 Base/Control Panel for North America | \$ |
| 26. | CP-8851-K9= | Cisco IP Phone 8851 | \$ |
| 27. | FL-CME-SRST-25 | Communication Manager Express or SRST - 25 seat license | \$ |
| 28. | FL-CME-SRST-5 | Communication Manager Express or SRST - 5 seat license | \$ |
| 29. | LIC-CUCM-11X-BAS-A | UC Manager-11.x Basic Single User-Under 1K | \$ |
| 30. | LIC-CUCM-11X-ENH-A | UC Manager-11.x Enhanced Single User-Under 1K | \$ |
| 31. | LIC-CUCM-11X-ESS-A | UC Manager-11.x Essential User License User-Under 1K | \$ |
| 32. | NEW-UWL-STD-SLED | New CUWL Standard Edition Usr, SLED/Govt/Edu Only, 1 Usr | \$ |
| 33. | NIM-1MFT-T1/E1 | 1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module | \$ |
| 34. | NIM-2MFT-T1/E1 | 2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module | \$ |
| 35. | PVDM4-32 | 32-channel DSP module | \$ |
| 36. | PVDM4-64 | 64-channel DSP module | \$ |
| 37. | UNITYCN11-STD-USR | One Unity Connection 11.x User - All user Features-eDelivery | \$ |
| 38. | C1FBACAT6800S= | Cisco ONE Foundation Perpetual Cat 6800 Bundle | \$ |
| 39. | C1-CISCO4431/K9 | Cisco ONE ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB) | \$ |
| 40. | C6880-X-3KW-AC | Cisco Catalyst 6880-X 3KW AC Power Supply | \$ |
| 41. | C6880-X-LE | Cisco Catalyst 6880-X-Chassis (Standard Tables) | \$ |
| 42. | C6880-X-LE-16P10G | Cisco Catalyst 6880-X Multi Rate Port Card (Standard Tables) | \$ |

| ITEM # | CISCO MFR PART # | DESCRIPTION | Price/Each |
|--------|-------------------|---|------------|
| 43. | GLC-LH-SMD= | 1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM | \$ |
| 44. | GLC-SX-MMD= | 1000BASE-SX SFP transceiver module, MMF, 850nm, DOM | \$ |
| 45. | GLC-T= | 1000BASE-T SFP | \$ |
| 46. | L-LIC-CT5508-100A | 100 AP Adder License for the 5508 Controller (eDelivery) | \$ |
| 47. | L-LIC-CT5508-250A | 250 AP Adder License for the 5508 Controller (eDelivery) | \$ |
| 48. | L-LIC-CT5508-25A | 25 AP Adder License for the 5508 Controller (eDelivery) | \$ |
| 49. | L-LIC-CT5508-5A | 5 AP Adder License for the 5508 Controller(eDelivery) | \$ |
| 50. | L-LIC-CT5508-50A | 50 AP Adder License for the 5508 Controller (eDelivery) | \$ |
| 51. | L-PI2X-LF-25 | Prime Infrastructure 2.x - Lifecycle - 25 Device Lic | \$ |
| 52. | L-PI2X-LF-50 | Prime Infrastructure 2.x - Lifecycle - 50 Device Lic | \$ |
| 53. | L-PI2X-LF-100 | Prime Infrastructure 2.x - Lifecycle - 100 Device Lic | \$ |
| 54. | L-PI2X-LF-500 | Prime Infrastructure 2.x - Lifecycle - 500 Device Lic | \$ |
| 55. | LIC-CT5508-100A | 100 AP Adder License for the 5508 Controller | \$ |
| 56. | LIC-CT5508-250A | 250 AP Adder License for the 5508 Controller | \$ |
| 57. | LIC-CT5508-25A | 25 AP Adder License for the 5508 Controller | \$ |
| 58. | LIC-CT5508-50A | 50 AP Adder License for the 5508 Controller | \$ |
| 59. | PWR-ADPT | Power adaptor for compact switches | \$ |
| 60. | PWR-C2-1025WAC= | 1025W AC Config 2 Power Supply Spare | \$ |
| 61. | SFP-H10GB-CU1M= | 10GBASE-CU SFP+ Cable 1 Meter | \$ |
| 62. | SFP-H10GB-CU3M= | 10GBASE-CU SFP+ Cable 3 Meter | \$ |
| 63. | SFP-H10GB-ACU10M= | Active Twinax cable assembly, 10m | \$ |
| 64. | WS-C2960+24LC-L | Catalyst 2960 Plus 24 10/100 (8 PoE) + 2 T/SFP LAN Base | \$ |
| 65. | WS-C2960+24LC-S | Catalyst 2960 Plus 24 10/100 (8 PoE) + 2 T/SFP LAN Lite | \$ |
| 66. | WS-C2960+24PC-L | Catalyst 2960 Plus 24 10/100 PoE + 2 T/SFP LAN Base | \$ |
| 67. | WS-C2960+24PC-S | Catalyst 2960 Plus 24 10/100 PoE + 2 T/SFP LAN Lite | \$ |
| 68. | WS-C2960+24TC-L | Catalyst 2960 Plus 24 10/100 + 2T/SFP LAN Base | \$ |
| 69. | WS-C2960+24TC-S | Catalyst 2960 Plus 24 10/100 + 2 T/SFP LAN Lite | \$ |
| 70. | WS-C2960+48PST-L | Catalyst 2960 Plus 48 10/100 PoE + 2 1000BT +2 SFP LAN Base | \$ |
| 71. | WS-C2960+48PST-S | Catalyst 2960 Plus 48 10/100 PoE + 2 1000BT +2 SFP LAN Lite | \$ |
| 72. | WS-C2960+48TC-L | Catalyst 2960 Plus 48 10/100 + 2 T/SFP LAN Base | \$ |
| 73. | WS-C2960+48TC-S | Catalyst 2960 Plus 48 10/100 + 2 T/SFP LAN Lite | \$ |

| ITEM # | CISCO MFR PART # | DESCRIPTION | Price/Each |
|--------|-------------------|--|------------|
| 74. | WS-C2960C-12PC-L | Catalyst 2960C Switch 12 FE PoE, 2 x Dual Uplink, Lan Base | \$ |
| 75. | WS-C2960C-8PC-L | Catalyst 2960C Switch 8 FE PoE, 2 x Dual Uplink, Lan Base | \$ |
| 76. | WS-C2960C-8TC-L | Catalyst 2960C Switch 8 FE, 2 x Dual Uplink, Lan Base | \$ |
| 77. | WS-C2960C-8TC-S | Catalyst 2960C Switch 8 FE, 2 x Dual Uplink, Lan Lite | \$ |
| 78. | WS-C2960CG-8TC-L | Catalyst 2960C Switch 8 GE, 2 x Dual Uplink, LAN Base | \$ |
| 79. | WS-C2960CPD-8PT-L | Catalyst 2960C PD PSE Switch 8 FE PoE, 2 x 1G, LAN Base | \$ |
| 80. | WS-C2960CPD-8TT-L | Catalyst 2960C PD Switch 8 FE, 2 x 1G, LAN Base | \$ |
| 81. | WS-C2960PD-8TT-L | Catalyst 2960 Powered Device 8 10/100 + 1 1000BT LAN Base | \$ |
| 82. | WS-C2960X-48TS-LL | Catalyst 2960-X 48 GigE, 2 x 1G SFP, LAN Lite | \$ |
| 83. | WS-C2960X-24TS-LL | Catalyst 2960-X 24 GigE, 2 x 1G SFP, LAN Lite | \$ |
| 84. | WS-C2960X-24PS-L | Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base | \$ |
| 85. | WS-C2960X-48LPS-L | Catalyst 2960-X 48 GigE PoE 370W, 4 x 1G SFP, LAN Base | \$ |
| 86. | WS-C2960X-48FPS-L | Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base | \$ |
| 87. | WS-C2960X-24TS-L | Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base | \$ |
| 88. | WS-C2960X-48TD-L | Catalyst 2960-X 48 GigE, 2 x 10G SFP+, LAN Base | \$ |
| 89. | WS-C2960X-48TS-L | Catalyst 2960-X 48 GigE, 4 x 1G SFP, LAN Base | \$ |
| 90. | WS-C2960X-24TD-L | Catalyst 2960-X 24 GigE, 2 x 10G SFP+, LAN Base | \$ |
| 91. | WS-C2960X-24PD-L | Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base | \$ |
| 92. | WS-C2960X-48LPD-L | Catalyst 2960-X 48 GigE PoE 370W, 2 x 10G SFP+ LAN Base | \$ |
| 93. | WS-C2960X-48FPD-L | Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base | \$ |
| 94. | WS-C3650-48FD-S | Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IP Base | \$ |
| 95. | C3650-STACK-KIT= | Cisco Catalyst 3650 Stack Module Spare | \$ |
| 96. | WS-C3850-48T-S | Cisco Catalyst 3850 48 Port Data IP Base | \$ |
| 97. | C3850-NM-2-10G | Cisco Catalyst 3850 2 x 10GE Network Module | \$ |
| 98. | C2960X-STACK= | Catalyst 2960-X FlexStack Plus Stacking Module optional | \$ |
| 99. | C4KX-NM-8SFP+= | Catalyst 4500X 8 Port 10G Network Module | \$ |
| 100. | C4KX-PWR-750AC-R= | Catalyst 4500X 750W AC front to back cooling power supply | \$ |
| 101. | WS-C4500X-16SFP+ | Catalyst 4500-X 16 Port 10G IP Base, Front-to-Back, No P/S | \$ |
| 102. | WS-C4500X-24X-ES | Catalyst 4500-X 24 Port 10G Ent. Services, Frt-to-Bk, No P/S | \$ |
| 103. | WS-C4500X-24X-IPB | Catalyst 4500-X 24 Port 10G IP Base, Front-to-Back, No P/S | \$ |
| 104. | CON-ECMU-PI12LF1M | SWSS UPGRADES PI 1.2 - Lifecycle - 100 Device Lic (Annual) | \$ |

| ITEM # | CISCO MFR PART # | DESCRIPTION | Price/Each |
|--------|-------------------|---|------------|
| 105. | CON-ECMU-PI12LF25 | SWSS UPGRADES PI 1.2 - Lifecycle - 25 Device Lic (Annual) | \$ |
| 106. | CON-ECMU-PI12LF50 | SWSS UPGRADES PI 1.2 - Lifecycle - 50 Device Lic (Annual) | \$ |
| 107. | CON-ECMU-PI12LF5H | SWSS UPGRADES PI 1.2 - Lifecycle - 500 Device Lic (Annual) | \$ |
| 108. | CON-SNT-A25FPK9 | SNTC-8X5XNBD ASA 5525-X with FirePOWER Services, 8GE, (Annual) | \$ |
| 109. | CON-SNT-CT0812 | SMARTNET 8X5XNBD Cisco 5508 Series Wi (Annual) | \$ |
| 110. | CON-SNT-CT0825 | SMARTNET 8X5XNBD Cisco 5508 Series (Annual) | \$ |
| 111. | CON-SNT-CT5508 | SMARTNET 8X5XNBD 5508 Series Controller for up to 50 Aps (Annual) | \$ |
| 112. | CON-SNT-CT5508HA | SMARTNET 8X5XNBD Cisco 5508 Series Wi (Annual) | \$ |
| 113. | CON-SNT-LCT25A | SMARTNET 8X5XNBD 25 AP Adder License for the 5508 (Annual) | \$ |
| 114. | CON-SNT-LCT50A | SMARTNET 8X5XNBD 50 AP Adder License for the 5508 (Annual) | \$ |
| 115. | CON-SNT-LICCT55A | SMARTNET 8X5XNBD 5 AP Adder License f (Annual) | \$ |
| 116. | CON-SNT-NCSAPL9 | SMARTNET 8X5XNBD Cisco Prime Network Control System HW (Annual) | \$ |
| 117. | CON-SNT-WSC365FD | SNTC-8X5XNBD Cisco Catalyst 3650 48 Port Full PoE 2x1 (Annual) | \$ |
| 118. | CON-SNTP-C6880XLE | SNTC-24X7X4 Cisco Catalyst 6880- (Annual) | \$ |
| 119. | CON-ECMU-C1FBPC6S | SWSS UPGRADES C1 Foundation Perpetual Cat6000 Bundle (Annual) | \$ |
| 120. | CON-ECMU-C1FC3652 | SWSS UPGRADES C1 FND Perpetual-Catalyst 3650 48-port (Annual) | \$ |
| 121. | CON-ECMU-C1F1PISR | SWSS UPGRADES Cisco ONE Foundation Perpetual License I (Annual) | \$ |
| 122. | CON-ECMU-PI2XLF25 | SWSS UPGRADES PI 2.x - Lifecycle - 25 Device Lic (Annual) | \$ |
| 123. | CON-ECMU-P2XLF50 | SWSS UPGRADES PI 2.x - Lifecycle - 50 Device Lic (Annual) | \$ |
| 124. | CON-ECMU-P2XLF1H | SWSS UPGRADES PI 2.x - Lifecycle - 100 Device Lic (Annual) | \$ |
| 125. | CON-ECMU-P2XLF5H | SWSS UPGRADES PI 2.x - Lifecycle - 500 Device Lic (Annual) | \$ |
| 126. | CON-ECMU-C1A4320S | SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 (Annual) | \$ |
| 127. | CON-ECMU-C1A4330S | SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4331 (Annual) | \$ |
| 128. | CON-ECMU-LICCUBAS | SWSS UPGRADES UC Manager-10.x Basic (Annual) | \$ |
| 129. | CON-ECMU-LICCUCME | SWSS UPGRADES UC Manager-10.x Enhanced Single User-Und (Annual) | \$ |
| 130. | CON-ECMU-LICCUESA | SWSS UPGRADES UC Manager-10.x Esse (Annual) | \$ |
| 131. | CON-ECMU-SSLEDA | SWSS UPGRADES Services Mapping SKU, Under 1K UWL STD (Annual) | \$ |
| 132. | CON-ECMU-UNITCN0S | SWSS UPGRADES One Unity Connection 10.x Voice Messaging (Annual) | \$ |
| 133. | CON-SNT-BE7MM4K9 | SNTC-8X5XNBD Cisco Business Edition 7000M Server, Exp (Annual) | \$ |
| 134. | CON-SNT-CP7821K9 | SNTC-8X5XNBD Cisco UC Phone 7821 (Annual) | \$ |
| 135. | CON-SNT-CP7841K9 | SNTC-8X5XNBD Cisco UC Phone 7841 (Annual) | \$ |

| ITEM # | CISCO MFR PART # | DESCRIPTION | Price/Each |
|--------|----------------------------|--|------------|
| 136. | CON-SNT-CP8811K9 | SNTC-8X5XNBD Cisco IP Phone 8811 Series (Annual) | \$ |
| 137. | CON-SNT-CP8851K9 | SNTC-8X5XNBD Cisco UC Phone 8851 (Annual) | \$ |
| 138. | CON-SNTE-C14321K9 | SNTC-8X5X4 Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM (Annual) | \$ |
| 139. | CON-SNTE-C14331K9 | SNTC-8X5X4 Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH (Annual) | \$ |
| Item # | Consulting Services | Description | Price/Hour |
| 140. | Advanced Network Architect | Engineering services to design, configure and implement above equipment list | \$ |

ADDENDA ACKNOWLEDGMENT: The undersigned also acknowledges the receipt of the following Addenda:

Addendum No. _____ Dated _____ Addendum No. _____ Dated _____

Addendum No. _____ Dated _____ Addendum No. _____ Dated _____

**THIS DOCUMENT IS CONTINUED ON THE NEXT PAGE
THE REMAINDER OF THIS PAGE IS DELIBERATELY LEFT BLANK**

EXHIBIT A

CONFLICT OF INTEREST CERTIFICATE

Bidder **must** execute either Section I or Section II hereunder relative to Florida Statute 112.313(12). Failure to execute either section may result in rejection of this proposal.

SECTION I

I hereby certify that no official or employee of the School Board requiring the goods or services described in these specifications has a material financial interest in this company.

| | |
|---|------------------------------|
| _____ | _____ |
| <i>Signature</i> | <i>Company Name</i> |
| _____ | _____ |
| <i>Name of Official (Type or print)</i> | <i>Business Address</i> |
| | _____ |
| | <i>City, State, Zip Code</i> |

SECTION II

I hereby certify that the following named Leon County School Board official(s) and employee(s) having material financial interest(s) (in excess of 5 %) in this company have filed Conflict of Interest Statements with the Supervisor of Elections, 315 South Calhoun Street, Tallahassee, Leon County, FL prior to bid opening.

| Name | Title or Position | Date of Filing |
|---|------------------------------|-----------------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| <i>Signature</i> | <i>Company Name</i> | |
| _____ | _____ | |
| <i>Name of Official (Type or print)</i> | <i>Business Address</i> | |
| | _____ | |
| | <i>City, State, Zip Code</i> | |



SUPERINTENDENT
Jackie Pons

BOARD CHAIRMAN
Dee Dee Rasmussen

LEON COUNTY SCHOOLS
2757 West Pensacola Street – Tallahassee, FL 32304-2998

FAX FORM TO: (850) 487-7869

BOARD VICE-CHAIR.
Georgia "Joy" Bowen

BOARD MEMBERS
Dee Crumpler
Alva Striplin
Maggie B. Lewis-Butler

APPLICATION FOR VENDOR STATUS
(IRS W-9 Facsimile)

NEW VENDOR
UPDATE

COMPANY NAME: _____

CONTACT PERSON: _____

PHONE NUMBER: (____) _____ FAX NUMBER: (____) _____

CORRESPONDENCE ADDRESS: _____

CITY: _____ STATE: _____

ZIP + 4: _____ - _____

REMITTANCE: NAME (if different from above): _____

ADDRESS: _____

CITY: _____ STATE: _____

ZIP + 4: _____ - _____

EMAIL ADDRESS: _____ WEBSITE: _____

PLEASE CHECK APPROPRIATE BOX: Individual/Sole Proprietor S Corporation C Corporation Partnership
 Other _____ LLC – Type (Check one) C D P

TAX IDENTIFICATION NUMBER: _____ - _____ OR _____ - _____ - _____
Federal Employer Identification Number Social Security Number

Section 6109 of the Internal Revenue Service Code requires you to provide your correct TIN to persons, businesses, or agencies that are required to file information returns with the IRS. Purchase orders will not be issued to vendors who fail to provide a TIN.

PLEASE INDICATE THE FOLLOWING: *Minority Vendor? Yes No Male Female

*If yes, certification required –
(Please submit with form)

Race: Caucasian: Hispanic: African American: Asian:
American Indian: Other: _____

By: _____
Signature Printed Name Date

LCSB site contact requesting vendor: _____
Name Phone/Email

EXHIBIT C

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

| | | | |
|---|---|--|---|
| Print or type See Specific Instructions on page 2. | 1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. | | |
| | 2 Business name/disregarded entity name, if different from above | | |
| | 3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ <small>Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.</small> <input type="checkbox"/> Other (see instructions) ▶ _____ | | 4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Apply to accounts maintained outside the U.S.)</small> |
| | 5 Address (number, street, and apt. or suite no.) | | Requestor's name and address (optional) |
| | 6 City, state, and ZIP code | | |
| | 7 List account number(s) here (optional) | | |

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

| | |
|--------------------------------|--|
| Social security number | |
| - | |
| OR | |
| Employer identification number | |
| - | |

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

| | | |
|------------------|----------------------------|--------|
| Sign Here | Signature of U.S. person ▶ | Date ▶ |
| | | |

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/w9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.*

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

EXHIBIT D



CUSTOMER REFERENCE FORM

**RFP NO. ER352-20161 – CISCO VOICE AND DATA HARDWARE MATERIALS,
MAINTENANCE AND INSTALLATION SERVICES**

Please provide all requested information for each reference.

Company Name: _____

Business Type: _____

Contact Person: _____

Telephone: _____

Email: _____

Date Last Supplied Products or Services: _____

Company Name: _____

Business Type: _____

Contact Person: _____

Telephone: _____

Email: _____

Date Last Supplied Products or Services: _____

Company Name: _____

Business Type: _____

Contact Person: _____

Telephone: _____

Email: _____

Date Last Supplied Products or Services: _____

EXHIBIT E



VENDOR QUESTIONNAIRE

RFP NO. ER352-20161 – CISCO VOICE AND DATA HARDWARE MATERIALS, MAINTENANCE AND INSTALLATION SERVICES

Please provide written responses to the following questions. If the answer to any of the questions is `Yes`, Vendor shall describe fully the circumstances, reasons therefore, the current status, and ultimate disposition of each matter that is the subject of this inquiry.

1. Has Vendor been declared in default of any contract?
 Yes No

2. Has Vendor forfeited any payment of performance bond issued by a surety company on any contract?
 Yes No

3. Has an uncompleted contract been assigned by Vendor's surety company on any payment of performance bond issued to Vendor arising from its failure to fully discharge all contractual obligations there under?
 Yes No

4. Within the past three years, has Vendor filed for reorganization, protection from creditors, or dissolution under the bankruptcy statutes?
 Yes No

5. Is Vendor now the subject of any litigation in which an adverse decision might result in a material change in the firm's financial position or future viability?
 Yes No

6. Is Vendor currently involved in any state of a fact-finding, negotiations, or resistance to a merger, friendly acquisition, or hostile take-over, either as a target or as a pursuer?
 Yes No

7. Within the next year, does Vendor plan any personnel reductions? If so, explain by attachment.
 Yes No

8. Within the next year, does Vendor plan any divestments? If so, explain by attachment.
 Yes No



DRUG FREE WORKPLACE

Preference shall be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. Whenever two or more bids that are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

IDENTICAL TIE BIDS – Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids, which are equal with respect to price, quality, and service, are received by the State or any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedure for processing tie bids shall be followed if none of the tied vendors have a drug-free workplace program.

A business shall:

- 1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) Inform employees about the dangers of drug abuse in the workplace, the business’s policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee s will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occur ring in the workplace no later than five (5) days after such conviction.
- 5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee’s community, by any employee who is so convicted.
- 6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

VENDOR’S SIGNATURE: _____

EXHIBIT G

**CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY
AND VOLUNTARY EXCLUSION -LOWER TIER COVERED TRANSACTIONS**

(BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON THE FOLLOWING PAGE)

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

| | |
|---|--|
| Organization Name | PR/Award Number or Project Name |
| Name(s) of Authorized Representative(s) | Title(s) of Authorized Representative(s) |
| Signature(s) | Date |

INSTRUCTIONS FOR CERTIFICATION OF DEBARMENT

1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out on the reverse side in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion -Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

EXHIBIT H



**SWORN STATEMENT – NEW CONTRACTS
SWORN STATEMENT PURSUANT TO SECTION 1012.465,
FLORIDA STATUTES AS AMENDED BY
HB 1877, THE JESSICA LUNSFORD ACT**

***THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF
A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.***

1. This sworn statement is submitted to The School Board of Leon County, Florida (*hereinafter "Board" or "School Board"*) by _____
(Print individual's name and title)

for _____
(Print name of entity submitting sworn statement)

whose business address is _____

and its Federal Employer Identification Number (FEIN) is _____
If the entity has no FEIN, include the Social Security Number (SSN) of the individual signing this sworn statement and so indicate.

2. I, _____ am duly authorized to make this sworn statement
(Print individual's name and title)

on behalf of: _____

(Print name of entity submitting sworn statement)

3. I understand that during the 2005 Legislative Session, House Bill 1877, The Jessica Lunsford Act (*hereinafter "The Act" or "Act"*) was passed and approved by Governor Bush on May 2, 2005, with an effective date of September 1, 2005.

4. I understand that the Act amends the background screening requirements of section 1012.465, Florida Statutes (2004) for all non-instructional school district employees or "**contractual personnel**" by requiring all non-instructional school district employees or contractual personnel who are permitted access on school grounds when students are present to undergo and pass "level 2 background screening," and further I understand the Act defines "**contractual personnel**" to include any vendor, individual, or entity under contract with the Board.

5. I understand that pursuant to section 1012.465, Florida Statutes as amended by the Act, non-instructional school district employees or contractual personnel who are permitted access on school grounds when students are present, who have direct contact with students or who have access to or control of school funds must meet level 2 screening requirements as described in sections 1012.32 and 435.04, Florida Statutes.

6. I understand that as a _____ (eg. a charter bus company)

 (Type of entity)
 all contractual personnel, as defined in section 1012.465, Florida Statutes, must meet Level 2 screening requirements as outlined in sections 1012.32 and 435.04, Florida Statutes in order to do business with the School Board.
7. I understand that "level 2 screening requirements" as defined in sections 1012.32 and 435.04, Florida Statutes means that fingerprints of all contractual personnel must be obtained and submitted to the Florida Department of Law Enforcement for state processing and to the Federal Bureau of Investigation for federal processing.
8. I understand that the School Board has implemented Board Policy 2.021 to comply with level 2 screening requirements, as defined in sections 1012.32 and 435.04, Florida Statutes. I understand that my company must comply with these local procedures as they are developed or amended from time to time.
9. I understand that any costs and fees associated with the required background screening will be borne by my company.
10. I understand that any personnel of the contractor found through fingerprint processing and subsequent level 2 background screening to have been found guilty of, regardless of adjudication, or entered a plea of nolo contendere or guilty to any offense outlined in Section 435.04, Florida Statutes (or any similar statute of another jurisdiction), **shall not be permitted** to come onto school grounds or any leased premises where school-sponsored activities are taking place when students are present, shall not be permitted direct contact with students, and shall not be permitted to have access to school district funds.
11. I understand that the failure of any of the company's or my affected personnel to meet level 2 screening standards as required by section 1012.465, Florida Statutes, may disqualify my company from doing business with the School Board.
12. I hereby certify that the foregoing statement is true and correct in relation to the company for which I am submitting this sworn statement. I further certify that this statement is being given knowingly and voluntarily by me on behalf of my company.

The company submitting this sworn statement agrees to be bound by the provisions of SECTIONS 1012.32, 1012.465, AND 435.04 OF THE FLORIDA STATUTES AS AMENDED BY HB 1877, THE JESSICA LUNSFORD ACT 2005.

I CERTIFY THAT THE SUBMISSION OF THIS FORM TO THE SCHOOL BOARD OF LEON COUNTY, FLORIDA ON BEHALF OF THE COMPANY IDENTIFIED IN PARAGRAPH ONE (1) ABOVE BINDS THE COMPANY TO FULLY COMPLY WITH THE BACKGROUND SCREENING REQUIREMENTS OF SECTIONS 1012.32, AND 435.04, FLORIDA STATUTES.

 (Signature)

Sworn to and subscribed before me this _____ day of _____ 20____ .

_____ is personally known to me OR produced identification

by showing _____
 (Type of Identification)

Notary Public – State of _____ My commission expires on: _____

 Signature of Notary Public

 (Printed, typed or stamped commissioned name of Notary Public)

EXHIBIT I

AFFIDAVIT FOR CLAIMING LOCAL PURCHASING PREFERENCE

**RFP NO. ER352-20161 – CISCO VOICE AND DATA HARDWARE MATERIALS,
MAINTENANCE AND INSTALLATION SERVICES**

Proposer/Bidder/Quoter/Supplier affirms that it is a local or adjacent county business as defined by Policy #6450 of Leon County Schools and the regulations thereto.

A Leon/adjacent county vendor is a private independent vendor that has been licensed for at least six (6) months preceding the bid or proposal opening, as required by local, State, and Federal law to provide the goods, services, or construction to be purchased. The vendor must have a physical business address, staffed by at least one (1) person, in the geographical boundaries of Leon County or in the adjacent counties of Gadsden, Jefferson, or Wakulla, Florida. The vendor, on a day-to-day basis, should provide to the School Board the needed goods and/or services substantially from the local business address. Post Office boxes are not verifiable and shall not be used for the purpose of establishing said physical address.

Please complete the following in support of the self-certification:

Business Name: _____

Address: _____

_____ Phone _____ Fax _____ Email _____

County: _____ Length of time at this location: _____ # of employees at this location _____

Is your business certified as a small business through Leon County Schools? _____

Signature of Authorized Representative *Date*

State of FLORIDA
County of _____

Sworn to and subscribed before me, a Notary Public for the above State and County, on this _____ day of _____, 20 _____.

Notary Public *My Commission Expires*

EXHIBIT J
INDEMNIFICATION AND INSURANCE

In consideration of this Contract, if awarded, the Vendor agrees without reservation to the indemnification and insurance clauses contained herein. These clauses are attached to and form a part of **RFP NO. ER352-20161 – CISCO VOICE AND DATA HARDWARE MATERIALS, MAINTENANCE AND INSTALLATION SERVICES.**

The Vendor shall hold harmless, indemnify and defend the indemnities (as hereinafter defined) against any claim, action, loss, damage, injury, liability, cost or expense of whatsoever kind or nature including, but not by way of limitation, attorneys' fees and court costs arising out of bodily injury to persons including death, or damage to tangible property arising out of or incidental to the performance of this Contract (including goods and services provided thereto) by or on behalf of the Vendor, whether or not due to or caused in part by the negligence or other culpability of the indemnities, excluding only the sole negligence or culpability of the indemnities. The following shall be deemed to be indemnities: The School Board of Leon County, Florida and its members, officers and employees.

INSURANCE

Prior to being recommended for award, the Vendor has five business days after notification to submit proof of insurance as required herein. Failure to submit a fully completed certificate of insurance signed by an authorized representative of the insurer providing such insurance coverage's may cause the Vendor to be considered non-responsive and not eligible for award of the Contract. The insurance coverage's and limits shall meet, at a minimum, the following requirements:

1. Commercial General Liability Insurance in an amount not less than \$1,000,000 combined single limit per occurrence for bodily injury and property damage.
2. Automobile Liability Insurance covering all owned, non-owned and hired vehicles used in connection with the operation of the Vendor, in an amount not less than \$1,000,000 combined single limit per occurrence for bodily injury and property damage.
3. Workers' Compensation Insurance for all employees of the Vendor as required by Florida Statutes.
4. The School Board of Leon County, Florida" must be listed as additional insured on all liability coverage's except Workers' Compensation.

The insurance coverage required shall include those classifications, as listed in standard liability insurance manuals, which most nearly reflect the operations of the Vendor.

All insurance policies shall be issued by companies with either of the following qualifications:

1. The company must be:
 - a. authorized by subsisting certificates of authority by the Department of Insurance of the State of Florida or
 - b. an eligible surplus lines insurer under Florida Statutes. In addition, the insurer must have a Best's Rating of "A" or better and a Financial Size Category of "IV" or better according to the latest edition of Best's Key Rating Guide, published by A.M. Best Company.

or

2. With respect only to the Workers' Compensation insurance, the company must be:
 - a. authorized as a group self-insurer pursuant to Florida Statutes or
 - b. authorized as a commercial self-insurance fund pursuant to Florida Statutes

Neither approval nor failure to disapprove the insurance furnished by the Vendor to the School Board shall relieve the Vendor of the Vendor's full responsibility to provide insurance as required by this Contract.

The Vendor shall be responsible for assuring that the insurance remains in force for the duration of the contractual period; including any and all option years that may be granted to the Vendor. The certificate of insurance shall contain the provision that the School Board be given no less than thirty (30) days written notice of cancellation. If the insurance is scheduled to expire during the contractual period, the Vendor shall be responsible for submitting new or renewed certificates of insurance to the School Board at a minimum of thirty (30) calendar days in advance of such expiration.

Unless otherwise notified, the certificate of insurance must be delivered to the following address:

Leon County School Board
Purchasing Department
Attn: June Kail, Director of Purchasing
3397 W. Tharpe St.
Tallahassee, Florida 32303

The name and address of Leon County Public Schools, as shown directly above, must be listed as Certificate Holder on the Certificate of Insurance as well as clearly noted as "Additional Insured".

The Vendor may be in default of this Contract for failure to maintain the insurance as required by this Contract. Any questions and/or inquiries should be directed to Janet Maxwell at (850) 487-7113.

EXHIBIT K

SCHOOLS AND LIBRARIES DIVISION E-RATE PARTICIPANT WITH LEON COUNTY SCHOOL BOARD

On May 7, 1997, the Federal Communications Commission (FCC) adopted a Universal Service implementing the Telecommunications Act of 1996. The Order ensures that all eligible schools and libraries have affordable access to modern telecommunications and information services. Up to \$2.25 billion annually is available to provide eligible schools and libraries with discounts, often referred to as the "E-Rate" for authorized services, beginning January 1, 1998.

Your signature below indicates that your company will participate in the E-Rate program with the Leon County School Board following the regulations set forth by the Schools and Libraries Division (SLD). Information regarding the E-Rate program is available from the following web site: <http://www.sl.universalservice.org>.

The company, by affixing this signature agrees to follow the regulations set forth by the Schools and Libraries Division.

Company Name: _____

Address: _____

City _____ State _____ Zip _____

Telephone _____ FAX _____ Email _____

Federal Employer Identification Number (FEIN) _____ Service Provider Information Number (SPIN) _____

Signature of Owner or Authorized Officer/Agent _____

Printed Name/Title _____

EXHIBIT L

Sample Contract for E-Rate Eligible Products or Services

THIS AGREEMENT, made and entered into this _____ day of _____ 20 _____ in the City of Tallahassee, Leon County, State of Florida, between _____ located at _____ hereinafter referred to as the **“Contractor”** and the **School Board of Leon County**, hereinafter referred to as the **“Board”**.

WITNESSETH:

WHEREAS, Board intends to purchase the products and/or services as described in detail in **RFP NO. ER352-20161 – CISCO VOICE AND DATA HARDWARE MATERIALS, MAINTENANCE AND INSTALLATION SERVICES** during the period beginning **July 1, 2016 and ending June 30, 2019**, and may, by mutual agreement, be renewed for three (3) additional one (1) year periods.

WHEREAS, the **Contractor** is prepared to deliver the products and/or services described in detail in the above referenced agreement for the contract period stated above.

WHEREAS, the **Contractor** is “red lighted” by the Schools & Library Division at any time during the term of this agreement, the **Contractor** agrees to continue to invoice the Board for only the Board’s portion of the Erate discounted pricing for the duration of the contract period stated above.

NOW, THEREFORE, the Board and the Contractor, for and in consideration of the covenants herein, do hereby agree as follows
This agreement of the Board’s purchase order(s), and any subsequent purchase orders referencing this agreement number, will serve as an official contract for this bid. By referencing this RFP No. ER0276, the Board’s purchase order(s) incorporates, as part of the contract, all the terms, general and special conditions and specifications contained in the original agreement referenced above and any subsequent addenda issued to the original agreement, as well as any exceptions taken by the Contractor in its response to this agreement which were accepted by the Board. This contract or the Board’s purchase order(s), and any subsequent purchase orders referencing this agreement number, represent the entire agreement between the parties.

By commencing performance under the Board’s purchase order(s), the Contractor acknowledges acceptance of the terms, conditions and specifications of the agreement without exception and agrees to be bound by the same. Failure to comply with any of these terms, conditions and specifications will constitute a breach of contract on the part of the Contractor.

AUTHORIZATIONS

SCHOOL BOARD OF LEON COUNTY (Board)

By: _____
Board Chair

Date

Typed Name of Above

CONTRACTOR

By: _____
Signature

Date

Typed Name / Title of Above